



CAPITAL

H A I R & B E A U T Y

COLLEGE SERVICES

STUDENT KIT

Quotation

PREPARED FOR:

SMB Group - Stephenson College





ABOUT CAPITAL

Capital Hair and Beauty are UK's largest independent supplier to the hair and beauty professionals and colleges. We have over 60 stores nationwide and a specialist kit manufacturing facility, producing over 30,000 student kits each and every year. With over 12,000 consumable stock lines, a dedicated training department and an award winning furniture and salon refurb department, Capital Hair & Beauty College Services devotes 100% of its time to supporting Colleges, Schools and training academies with a full range of services. Our college department has been built with the most knowledgeable staff, latest computer systems and manufacturing facilities to offer the very best experience for your college and its students.

HERE TO SUPPORT YOU

Our friendly College Services team have many years of experience not only with the hair and beauty sector, but specifically in dealing with colleges and the complexities of bespoke built students kits. Your account manager is with you every step of the way, from initial student kit quote requests, right through to delivery. They will use their experience and industry knowledge to ensure that your kits are produced to the exact specification you require, as well as advising on any potential savings or quality improvements that can be made through alternative brands.

GIVING YOU MORE

We appreciate cost is a huge factor when choosing a new supplier, but at Capital, we also believe in offering more than just the lowest price. In addition to our competitive pricing, our partner colleges, staff and students receive a range of exclusive benefits, such as student discount and free access to monthly live sessions and master classes.

THE KIT *Specialist*

Our dedicated kit production facility in the midlands, College Kits Direct, focuses solely on the production of student hair and beauty kits, supported by a team of knowledgeable staff. We understand the complexities of providing high volumes of bespoke built kits and have developed systems that make the entire process highly efficient, resulting in a seamless experience for our colleges and students.



OUR PRODUCTION FACILITIES

Producing 30,000 hair & beauty kits, to each colleges unique specification is a huge logistical challenge and one that demands a dedicated facility, able to focus solely on this task. Our College Kits Direct facility is designed from the ground up, housing over 12,000 product lines, utilising the latest racking systems and with high volume conveyor belts installed to maintain the highest possible packing line efficiency. Our facility operates for 18 hours per day during peak times, with more than 40 production staff across two shifts.



RAPID DELIVERY

Its imperative to have your learners arriving in college, from day one with the correct kit so that you can jump right into the busy training schedule. For us, delivery times are absolutely paramount and we understand the critical impact this has on your course delivery. Through meticulous planning, decades of experience and highly efficient systems, our production team of over 40 staff ensure all kits are consistently built, quality checked and shipped on time.



ENSURING ACCURACY

When you agree the contents of a student kit with us, we ensure every single kit is built identically, right down to the product colours and packaging designs. We strive for perfection in this area and expect each and every kit received by your students to be identical and without any shortages or errors. All kit production is done, utilising the very latest handheld computers and barcode scanning. Each product must be scanned into the kit using a barcode, giving us full traceability of every single item that has gone into a specific students kit. At any stage, if the wrong product scanned, or if a product is placed into the wrong kit, the picker cannot continue, ensuring 100% pick accuracy, without the possibility of human error.

What can you expect



FLEXIBLE ORDERING AND DELIVERY

We have complete flexibility in how orders can be placed with us and as you would expect, dealing with so many colleges, we're very much used to all of the different ways in which colleges operate. We can accept bulk purchase orders directly from the college, shipped to the college or even to your students home address, with goods invoiced upon dispatch. Alternatively, we can deal directly with your students, setting up online access for them to order and pay for their kit directly with us.



REPORTING AND INFORMATION

We believe in providing as much useful information as possible, as well as complete transparency on delivery times and our own performance. We will automatically send a weekly report by email to designated contacts at the college, listing the kit orders received, showing the student name, date of order, current status and if it has shipped, we also provide the shipping date and a link to track the kit via DPD. In addition, this report shows the number of days taken to ship each order, as well as an overall performance indicator, showing the average time currently being taken to ship your student orders. In addition to weekly reports, you are also able to log on and view the information in real time via your college dashboard. Whilst we strive to provide you with as much information as possible, we're also always on hand at the end of the phone or an email, to discuss anything in more detail or to check if a particular order has been received.



STAFF AND STUDENT EXCLUSIVE OFFERS

With every kit we supply, we include a registration code, allowing your students to sign up for an exclusive student club account with Capital Hair and Beauty. The student club account gives a wide range of benefits, such as a generous student discount, free delivery and bespoke offers



ACCESS TO FREE MASTERCLASSES

As a Capital Hair & Beauty partner college, we will give your staff and students free access to our range of live events, brand master classes and inspiration sessions. These sessions, run by industry leading brands and celebrities, are run each month and give an incredible insight for your learners, into our fantastic industry.



DEDICATED ACCOUNT MANAGER

Each partner college we work within, is assigned a dedicated account manager, who will oversee and manage all aspects of your account. Each account manager has a huge amount of experience with both the hair and beauty industry and also within education. They will work with you from the early stages of creating your perfect kits, right the way through to monitoring your deliveries and managing any queries or issues.



PRIZES AND SPONSORSHIP

We are always willing to support our partner colleges by offering prizes and support for college events such as competitions. In addition, we work closely with our brand partners to put on external competitions and prize draws throughout each year.

College: SMB College Group
Kit Name: L1 Hair & Beauty 2024
Delivery Method: HOME DELIVERY ADDITIONAL £4.95

QUOTATION

Quote Date: 16/01/2025
Our Ref No: S159920
Revision: 3

Qty	Description
1.00	Butterfly Clips
1.00	Braiding Bands Bag
1.00	Headfix Training Head 18In V2
1.00	Headfix Tripod Stand
1.00	Denman College Styling Kit

Order Net: 112.86
VAT: 22.57
Total: 135.43
Pound sterling
HOME DELIVERY ADDITIONAL £4.95

College: SMB College Group
Kit Name: Right Handed L2 Hair 2024
Delivery Method: HOME DELIVERY ADDITIONAL £4.95

QUOTATION

Quote Date: 16/01/2025
Our Ref No: S159921
Revision: 3

Qty	Description
1.00	Apron Black Tinting
1.00	Braiding Bands Bag
1.00	Butterfly Clips
1.00	Headfix Section Clips Black (Pk 6)
2.00	Headfix Training Head 18In V2
1.00	Scissors Headfix 5" Titanium Ice
1.00	Trolley Case
1.00	Protip No.9 Metal Lifter
1.00	Headfix Tripod Stand
1.00	Denman College Styling Kit

Order Net: 177.32
VAT: 35.47
Total: 212.79
Pound sterling
HOME DELIVERY ADDITIONAL £4.95

College: SMB College Group
Kit Name: L3 Hair 2024
Delivery Method: HOME DELIVERY ADDITIONAL £4.95

QUOTATION

Quote Date: 16/01/2025
Our Ref No: S159922
Revision: 3

Qty	Description
1.00	Headfix 80 White Folding Razor
1.00	Headfix Razor Blades (Pk 10)
2.00	Headfix Training Head 18In V2

Order Net: 80.48
VAT: 16.10
Total: 96.58
Pound sterling
HOME DELIVERY ADDITIONAL £4.95

College: SMB College Group
Kit Name: Stephenson L2 Beauty 2024
Delivery Method: HOME DELIVERY ADDITIONAL £4.95

QUOTATION

Quote Date: 16/01/2025
Our Ref No: S159923
Revision: 3

Qty	Description
1.00	Apraise Eyelash Tint Starter Kit
1.00	Apraise Grey Eyelash & Eyebrow Tint
1.00	Bag Organiser
1.00	Cuticle Knife
1.00	Cuticle Nipper Lux
1.00	Disposable Eye Liner (Pk 25)
1.00	Disposable Mascara Wands (Pk 25)
1.00	Emery Boards (Pk 10)
1.00	Salon System Eyelash Adhesive Clear
1.00	Facefix Lashes Black Individual Asstd Fa
1.00	Facefix Lashes Strip Black L1
4.00	Hand Mitt Black (Pk 2)
2.00	Headband Black
1.00	Hoof Stick
1.00	Make Up Palette Indented
1.00	Makeup Brush Cleaner
1.00	Manicure Bowl
1.00	Manicure Jar Medium (Nailfix)
1.00	Manicure Sticks (Pk 10)
1.00	Mask Brush
2.00	Mask Sponge (Pk 2)
1.00	Nail Buffer 12Cm
1.00	Nail Clipper Chrome
1.00	Nail Scissor Straight
1.00	Nailfix Base Coat
1.00	Nailfix Polish Gold
1.00	Nailfix Polish Pink
1.00	Nailfix Polish Plum
1.00	Nailfix Polish Red
1.00	Nailfix Ridgefiller
1.00	Nailfix Top Coat Quick Dry
1.00	Paraffin Wax Brush Large
1.00	Paraffin Wax Brush Small
1.00	Pedicure Rasp Curved
1.00	Petroleum Jelly 15MI
2.00	Plastic Lotion Bowl Large 8"
3.00	Plastic Spatula 15Cm
2.00	Silicon Bowl Small
1.00	The Edge French Manicure Mont Blanc
1.00	The Edge French Manicure Pink (Santa Rosa)
1.00	Tweezers Slanted Luxury
1.00	Fob Watch Black

Order Net: 93.76
VAT: 18.74
Total: 112.50
Pound sterling
HOME DELIVERY ADDITIONAL £4.95